

# Communicating with Confidence & Connecting with Others

Half Day Course

Rating: ★★★★★ 4.8/5



## Module 1:

### Effective Communication: Non-Verbal and Verbal Communication

#### Learning Outcomes

- Increase self-awareness, confidence and professionalism.
- Become a more believable, persuasive and influential communicator.

#### Methodologies

- 'Believability' of Communication
- Factors of Body Language & Voice
- Using Positive & Persuasive Language

## Module 2:

### Rapport Building & Influencing Skills

#### Learning Outcomes

- Become a trusted advisor by building credibility and respect.
- Select the correct rapport-building strategy to connect with others quickly.
- Adapt your verbal and non-verbal communication to make others feel comfortable.

#### Methodologies

- Expert Statements
- Matching & Mirroring

## Location & Delivery Style

4th Floor  
One Great Cumberland Place  
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Hamilton Mercer's training sessions are  
**Friendly, Highly Engaging and Humorous.**



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